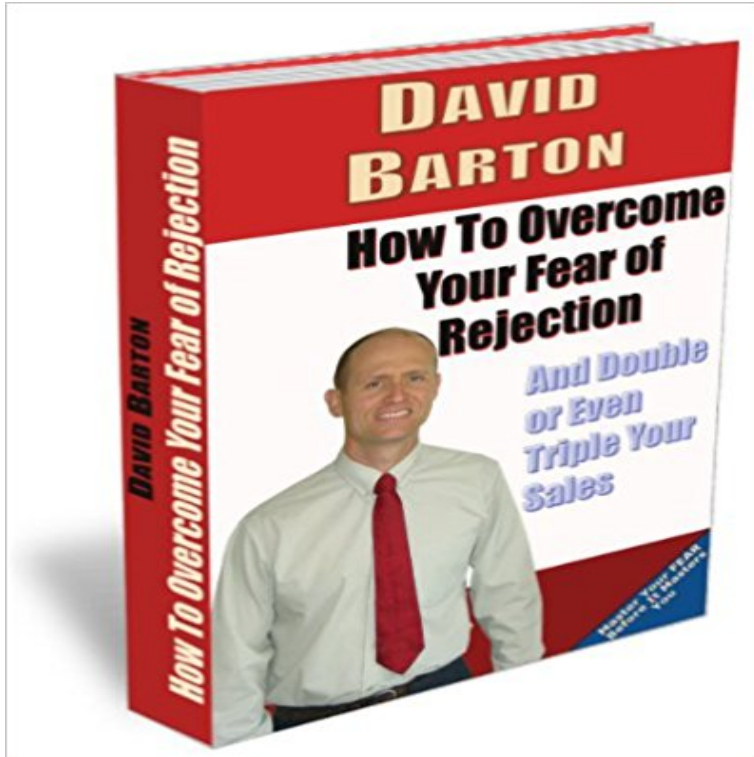


How to Overcome Your Fear of Rejection and Double or Triple Your Sales



How to overcome your fear of rejection and double or even triple your sales is an eBook that focuses on the psychological aspects of rejection, particularly as it applies to people who have to approach others to make a living. It has been discovered that almost 50% of salespeople spend as little as 2 hours selling on any given day. The fear of rejection has been identified as one of the chief reasons so much time is gets wasted. People fear rejection and this fear causes them to either freeze, run or hide. As rejection is essentially a thought and not an emotion, it is the fear that the thought produces that people want to escape from. How to overcome your fear of rejection and double or even triple your sales will teach you how to develop new ways of dealing with this fear. It presents several techniques and ideas on beating the fear of rejection and developing better psychological means that will help you improve your sales. Can it help double or triple your sales? It sure can! Considering more than 50% of sales people spend as little as 2 hours per day selling, if they increased that to 4 or even 6 hours per day, they would see radical improvements in their sales figures.

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