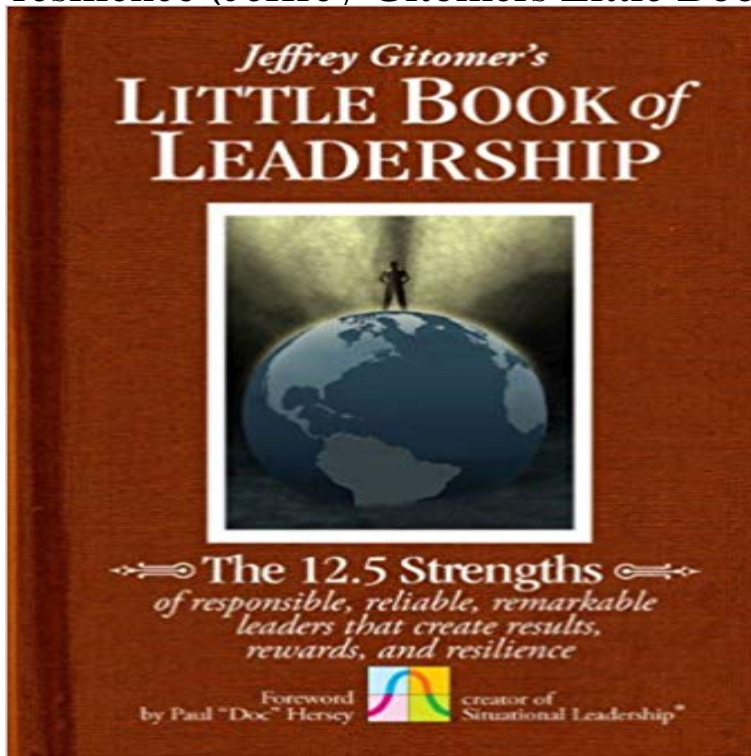


Jeffrey Gitomers Little Book of Leadership: The 12.5 Strengths of responsible, reliable, remarkable leaders that create results, rewards, and resilience (Jeffrey Gitomers Little Book Series)



A new and impactful book on leadership from the perspective of leaders. What makes a leader relevant? It's not their place of employment, job title, experience, or status in life? It's their resilience. The true measure of any leader is his or her ability to react based on past experience and gut feelings, respond in real time to current circumstances, and then to recover quickly and move on with new lessons learned. The Little Book of Leadership combines classic style with the latest innovations to challenge the reader to self-evaluate every facet of their leadership, coaching, and communication abilities in order to better formulate what actions can be taken to improve their natural skills. Ideas and answers are provided for every challenge. Chapters include information about the 12.5 leadership strengths: From insights to legacy and every element in between. Morale, Attitude, Resilience, Opportunity, Guts, Measurement, Coach, Celebration, Next-level, and Lost Secret of Leadership. Foreword by Dr. Paul Doc Hersey, creator of Situational Leadership. Other books by Gitomer: The Sales Bible: The Ultimate Sales Resource, Revised Edition, also by Wiley, The Little Red Book of Selling (Bard Press) The Little Gold Book of YES! Attitude (Pearson). Whereas other books rely on theory or philosophy, The Little Book of Leadership takes leadership into the real world of business, providing proven methods for becoming a successful leader.

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